



HUDSON DEVELOPMENT CORPORATION

December 1, 2020

UHY LLP
1 Hudson City Centre #204
Hudson, NY 12534

This representation letter is provided in connection with your audit of the financial statements of Hudson Development Corporation, which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, for the purpose of expressing an opinion on whether the financial statements are presented fairly, in all material respects, in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in the light of surrounding circumstances, makes it probable that the judgment of a reasonable person relying on the information would be changed or influenced by the omission or misstatement.

Except where otherwise stated below, immaterial matters less than \$1,000 collectively are not considered to be exceptions that require disclosure for the purpose of the following representations. This amount is not necessarily indicative of amounts that would require adjustment to or disclosure in the financial statements.

We confirm that to the best of our knowledge and belief, having made such inquiries as we considered necessary for the purpose of appropriately informing ourselves as of December 1, 2020.

Financial Statements

- We have fulfilled our responsibilities, as set out in the terms of the audit engagement dated March 5, 2020, for the preparation and fair presentation of the financial statements in accordance with U.S. GAAP.
- We acknowledge our responsibility for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.
- We acknowledge our responsibility for the design, implementation, and maintenance of internal control to prevent and detect fraud.
- Significant assumptions used by us in making accounting estimates, including those measured at fair value, are reasonable.
- Related party relationships and transactions have been appropriately accounted for and disclosed in accordance with the requirements of U.S. GAAP.
- All events subsequent to the date of the financial statements and for which U.S. GAAP requires adjustment or disclosure have been adjusted or disclosed.
- The effects of uncorrected misstatements are immaterial, both individually and in the aggregate, to the financial statements as a whole. The following uncorrected misstatements were identified:
 - Decrease of professional fees expense and decrease of fund balance of \$6,300 to correct an accrual of 2018 audit work performed in 2019.
- The effects of all known actual or possible litigation and claims have been accounted for and disclosed in accordance with U.S. GAAP. There were none.
- We have complied with all contractual agreements, grants, and donor restrictions.
- The financial statements completely and accurately reflect funds that are donor restricted funds released from donor restrictions during the year and reflect the satisfaction of specific purpose of time restrictions imposed by the related donor.



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- We have maintained an appropriate composition of assets in amounts needed to comply with all donor restrictions.
- We have accurately presented the entity's position regarding taxation and tax-exempt status.
- The bases used for allocation of functional expenses are reasonable and appropriate.
- We have included in the financial statements all assets and liabilities under the entity's control.
- We have designed, implemented, and maintained adequate internal controls over the receipt and recording of contributions.
- Reclassifications between net asset classes are proper, if any.
- The Organization has accurately recorded all debt balances and no additional lending relationships exist that would record disclosure.
- With respect to drafting the Organization's financial statements and information returns, we have performed the following:
 - Made all management decisions and performed all management functions;
 - Assigned a competent individual to oversee the services;
 - Evaluated the adequacy of the services performed;
 - Evaluated and accepted responsibility for the result of the service performed; and
 - Established and maintained internal controls, including monitoring ongoing activities.
- As of the date of this letter we are closely monitoring the impact of COVID-19 to the Organization and have not identified any specific areas of attention regarding our current cash flows or operations given the current uncertainty.
- We have appropriately classified "held and used" and "available for sale" property and equipment fixed assets according to management's plans and ASC 360.
- Recent property fair values related to "held and used" and "available for sale" fixed assets support the carrying amount of these assets at December 31, 2019 and no impairment of these assets exists.
- No liens or encumbrances on any of the Organization's property exist except the Montgomery Street/CSX property collateralizing the \$200,000 mortgage liability.
- We are depreciating our leasehold improvements over 24 years based on the intent that we will exercise the option to renew the lease term for an additional 12 years.

Information Provided

- We have provided you with:
 - Access to all information, of which we are aware that is relevant to the preparation and fair presentation of the financial statements, such as records, documentation, and other matters;
 - Additional information that you have requested from us for the purpose of the audit; and
 - Unrestricted access to persons within the entity from whom you determined it necessary to obtain audit evidence.
- All transactions have been recorded in the accounting records and are reflected in the financial statements.
- We have disclosed to you the results of our assessment of the risk that the financial statements may be materially misstated as a result of fraud.
- We have provided to you our analysis of the entity's ability to continue as a going concern, including significant conditions and events present, and if necessary, our analysis of management's plans, and our ability to achieve those plans.
- We have no knowledge of any fraud or suspected fraud that affects the entity and involves:
 - Management;
 - Employees who have significant roles in internal control; or
 - Others when the fraud could have a material effect on the financial statements.
- We have no knowledge of any allegations of fraud, or suspected fraud, affecting the entity's financial statements communicated by employees, former employees, analysts, regulators, or others.
- We have no knowledge of any noncompliance or suspected noncompliance with laws, regulations, contracts, and grant agreements whose effects should be considered when preparing financial statements.



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- We are not aware of any pending or threatened litigation and claims whose effects should be considered when preparing the financial statements and we have not consulted legal counsel concerning litigation or claims.
- We have disclosed to you the identity of the entity's related parties and all the related party relationships and transactions of which we are aware.

Branda Maholtz, Executive Director

Phil Forman, Treasurer